



Reliable & safe baler is an efficient solution

“TENAX specializes in high-end plastics and services that create customer and corporate value”. TENAX is an International Group and Global Supplier with two manufacturing sites in the US (Maryland & Alabama), a distribution center in California and employment worldwide. For over 60 years, TENAX has provided specialty products for netting and fencing, pipe protection, construction, agricultural, gardening and DIY applications.

The Facts

Employing 280 worldwide, TENAX was looking for a reliable & efficient baler to dispose of extruded fence nets and grids. Dealing with a highly inefficient baler prone to failures and with expensive repairs looming, they turned to HSM for an answer.

Established in 1960 in Italy, TENAX has seen steady production growth and continued success in many markets. Today, with production facilities in the US and three divisions: civil engineering, industry and retail, TENAX is a pioneer in the Made in USA movement. Gaining worldwide fame with its first US-produced product-orange safety fence for building and construction sites.



The HSM V-Press 860 plus B vertical baler produces the optimal bale size for the American market, and is the most economical and ecological solution for your waste disposal.

The Solution

TENAX has approximately 10-12, 650 pound bales per week to dispose of. Prior bales were loose, messy and cumbersome, making disposal a hassle. Using an old, unreliable and unsafe baler, TENAX knew they needed a better solution to streamline their operation in Maryland. After an internet

search, TENAX found HSM as a local vendor for their baling needs. HSM was quick to respond to TENAX's inquiry and was able to provide a test baler, proving trust in their own technology.

The HSM V-Press 860 plus B baler is a safer machine than their previous machine, due to the sliding door from the bottom to the top. This allows the operator to push the materials safely into the machine. No forklift is necessary to load. The baler is reliable, resulting in spending less on maintenance. The price was on budget, and TENAX was able to proceed with an order quickly.



The Result

With the HSM V-Press 860 plus B baler, TENAX has now optimized its disposal of discarded materials, selling the bales to scrap vendors. The baler is ergonomic with a lower feeding height. Bales are denser, making it easier to double stack them, creating more working space in its warehouse location. The base of the bales does not fall apart, making for a cleaner working space. Spending less on maintenance, this global supplier can continue to grow and be assured they are disposing of all materials efficiently and safely, confident in the reliability of an HSM baler.



“Replies to phone calls are quick, service within 24 hours.”

Giorgio Morosi,
Group Operational Excellence
Manager, TENAX Corporation



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